



SERTICA gives us full control and insight into purchasing. This has increased the productivity of the team by 25%

Procurement Manager Sim Teck Siang



Berge Bulk

Berge Bulk is a globally leading dry bulk shipping company controlling a fleet of 70 advanced vessels.

They operate some of the largest vessels in the world equating to over 10 million DWT. In 2014, the Singapore based company invested in SERTICA and today they keep improving the performance of their fleet through digital procurement.

SERTICA has become a key system at Berge Bulk. More than 600 employees log into the system both in the office and onboard the vessels.

Moves to Digital Procurement

Berge Bulk is looking to enhance efficiency, cut costs and create complete procurement transparency. To achieve this, they have added Moscord Marketplace to their existing solution in SERTICA.

SERTICA allows Berge Bulk to optimize internal procurement processes. By seamlessly integrating Moscord as a third-party solution into the SERTICA system, on-board users at sea can now benefit from easy access to Berge Bulk's catalogue on Moscord, choosing specific items simply and efficiently create the required requisition order within SERTICA.



Sim Teck Siang, Procurement Manager at Berge Bulk says the benefits dovetail perfectly with the shipowner's broader procurement ambitions.

“As a team, we’re focused on ensuring vital supplies reach our vessels in a timely and efficient manner, but they also have to be the right products, at the correct prices – giving the end user the quality and specifications they require, while delivering optimal value for our business and its stakeholders”.

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The solution

- » **SERTICA Fleet Management implemented on more than 60 vessels**
- » **Maintenance, Procurement and HSQE**
- » **Integration to Moscord**
- » **Several modules and apps such as Invoice Management, Approval App and Stock App**



Data driven Procurement Objectives

Berge Bulk continuously seeks to maximize data utilization to further streamline procurement processes.

All purchase data is centralized and allows detailed analysis, while received orders are automatically added for stock counts and inventory management.

All information for payment and accounting is also channeled through the system.

"SERTICA helps us create a standardized process and enjoy greater predictability, also giving us the data to ensure we understand purchasing patterns and can, where applicable, build predictive ordering and automated processes. We see this as a key enabler to unlock added value in procurement."

Procurement Manager Sim Teck Siang

Saving time on Spare Part Management

Moving to digital procurement means that Berge Bulk no longer need to spend time on importing and exporting data between systems.

They manage everything in SERTICA – even procurement directly in the Moscord e-portal.

When a Berge Bulk ship staff has chosen a product in Moscord, the corresponding item is automatically found in SERTICA, which makes Inventory Management more efficient for the daily user.

By tagging all items with a SERTICA sticker and QR code, Berge Bulk always has a reliable stock update of items available on each ship.

More than 400 officers have received extensive training in SERTICA, and the crew uses the SERTICA Stock App to find the right spare parts. This allows them to push spare parts lists directly into SERTICA to speed up the delivery time.

The results

By centralizing procurement in SERTICA with an integration to Moscord, Berge Bulk has achieved an efficient and digital procurement platform with short delivery times, accurate ordering process, and the lowest possible prices.

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Berge Bulk

- » Close partnership with RINA Digital Solutions since the investment of SERTICA in 2014
- » Moscord integration added in 2019
- » Excellence in Dry Bulk Shipping Award 2019
- » Excellence in Environmental Management Award 2019